**Solution for Automobile Dealer Management System**

Unilead
SOFTWARE SOLUTION

## Chaman Takhi

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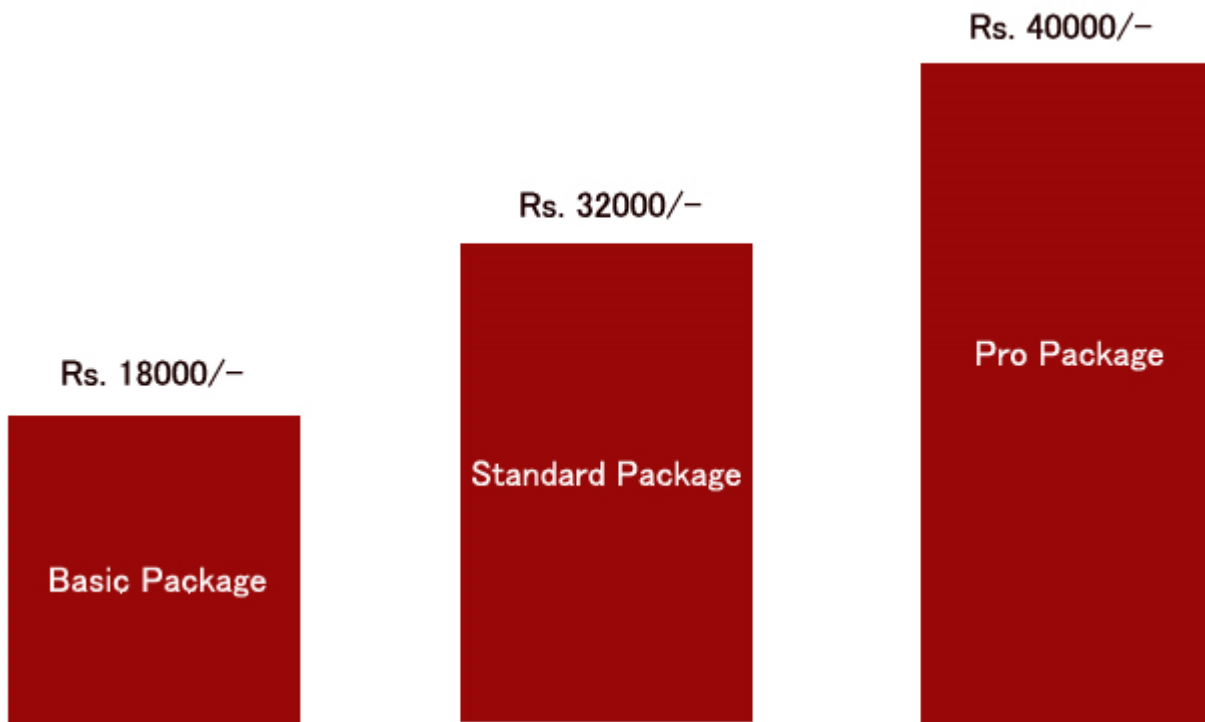Unilead Software Solution Pvt. Ltd. | www.unilead.in

# Software Proposal



Our **Mission & Vision**

*We are responsible for complete automation of your Bussiness.*

**Unilead**
SOFTWARE SOLUTION

## Package Comparison Chart

| APro Feature | Basic | Standard | Pro |
|---|:---:|:---:|:---:|
| Network Node | 2 | 4 | 5 |
| Pre Sale and Post sale Follow up | ✔ | ✔ | ✔ |
| Dealer & Sub Dealer Management | ✔ | ✔ | ✔ |
| Show Room Inventory | ✔ | ✔ | ✔ |
| Sale & Purchase | ✔ | ✔ | ✔ |
| Import and Export | ✔ | ✔ | ✔ |
| Customize Reporting | ✔ | ✔ | ✔ |
| Users Authentication | ✔ | ✔ | ✔ |
| SMS intigration | ✔ | ✔ | ✔ |
| Estimate or Quotation | ✔ | ✔ | ✔ |
| Log Summary | ✔ | ✔ | ✔ |
| Backup & Secuirty | ✔ | ✔ | ✔ |
| API Intigration for GST & Eway billing | ✔ | ✔ | ✔ |
| Attendance | ✔ | ✔ | ✔ |
| Employee Management | ✔ | ✔ | ✔ |
| Auto Genrated Docs & Certificate | ✔ | ✔ | ✔ |
| Cloud Backup | ✔ | ✔ | ✔ |
| Workshop Management | | ✔ | ✔ |
| Service folowup | | ✔ | ✔ |
| Workshop Inventory | | ✔ | ✔ |
| GST Solution | | | ✔ |
| Finacial Accounts | | | ✔ |

Rs. 40000/-

Rs. 32000/-

Pro Package

Rs. 18000/-

Standard Package

Basic Package

Extra Network Node will Charge -3500/-
Annual Subscription 25% on Actual Price.
GST 18 % Extra.

# Brief About APro

APRo is a complete Solution for Auto Workshop, Showroom and Accounts developed from the house of Unilead Software Solution Pvt. Ltd. APro is a windows based DMS (Dealer Management Software) specially designed and developed for the Automobile dealers. covers all modules like Vehicle Pre-Sales Followup, Vehicle Sales, Vehicle Service, Spares, Accounting, Customer Management, Inventory and SMS Module. APro is running on more than 1500 customers across India.

# APro using by dealers of following companies.

Hero Honda, Suzuki, TVS, Mahindra 2 Wheelers, Yamaha, Bajaj Auto Ltd.AMW, TATA, Maruti, Hyundai, Mitsubishi, Mahindra & Mahindra, Swaraj Mazda, Ashok Leyland.Its also used by four wheeler workshop

# Why APro ?

- Improve Customer Relationship
- GST Ready Accounting
- Paperless Management

- Automated Email & SMS Alerts
- Dedicated Support Team
- Sub Dealer Management
- Workshop Management
- Inventory Control
- Employee Management
- Accounts Management
- Purchase & Sale Management
- User friendly
- Customize Reporting
- Network Compatible
- Import and Export
- Secure and Reliable
- Auto Update Utility

## Key features of APro

- Labor Pricing by Make / Model of vehicle
- Built-in spares catalogue for all Indian & foreign vehicles
- Estimate Quick repairs, Periodic maintenance to Major accidents
- Labor pricing by City, Corporate Customer, Insurer
- Promote high margin products and services and add-ons
- Schedule and monitor movement of every car through the shop floor
- Advanced CRM tools to enable feedback, service reminders, promotions and loyalty
- Assign technicians based on skill and track productivity
- Automatic SMS notifications & Service remainder to Customers
- Counter-Sale through Tax-Invoice
- The mobile application with Desktop version interlink
- Location wise Stock detail with model and color and chassis wise availability and ageing report
- Direct sale to customer through CSD , BSF and hypothec sale
- Estimate and quotation generation
- Enquiry and follow-up with booking
- Purchase
- Vehicle stock transfer and old vehicle exchange option
- Delivery challan to customer
- Service book with barcode generation
- High security letter generation or request form
- Declaration form for RC issue with multiple language
- Bulk adjustment entry against CSD and financer sales
- Bulk parts rates, HSN , GST rates import and updation utility through excel file
- Services follow up setup
- Employee category wise performance reports
- Auto Purchase order processing
- Repair estimation /quotation
- Job card
- Parts rate updation or import from excel sheet (Bulk Operation)

- Generate Purchase order (Manual and Auto on Minimum Stock Level)
- Repair Estimate and Printing
- Receipt Register Head wise
- Repair job invoice
- Counter and Direct sale Labour Headwise
- Provisional Invoice
- Counter sales or direct sale including labour.

## Showroom module reports

- o Enquiry reports
- o Follow-up reports
- o Date wise enquiry register
- o On demand Model group wise register
- o Status wise enquiry register
- o Vehicle booking Register
- Vehicle Quotation /Estimate
- Head wise receipt details
- Stock Reports
- Sales Reports
  - o Buyer Wise Sale Report
  - o Model Wise Sale report
  - o Sale report model/color& GST tax slab wise
  - o GST tax wise sale Report
  - o Customize calling report (Sale of Specific Date)
  - o Sale report with financer name and Finance Amount
  - o Invoices issued report specified period
  - o Area wise sale report
  - o Sales man wise sale reports
  - o Financer wise sale detail reports
  - o Financer wise sale summary report
  - o Sub dealer wise sale report
  - o Monthly sale chart of sub dealers
  - o Sub Dealer Lifting report detailed (With Challan Information)
  - o Sub dealer direct Sale report
  - o 21 Number Sales Letter Form
  - o 22 Number Form
  - o Self-Deceleration form
  - o Service Sticker Book .
  - o Dealer Gate pass and provisional RC Generation

## Workshop and Spare Part Section

## Daily Reports

- o Vehicle History (Complete Vehicle Repair /Service History)
- o Daily Stock Movement Report

- Daily sale register (GST)
- Periodic Sales Register (With Tax/GST detail)
- Invoice Report (For a Specific Period with Cash /Credit Sale Option)
- Purchase Report (For a Specific Period with Cash /Credit Purchase Option)
- Periodic Sale Summary
- Total Workshop Discount Report
- Periodic Oil and lubricant sale report
- FOC Counter Sale Report
- Sale report on NDP Basis
- Insurance Renewal Report with Reminder

## GST Reports

- GST Sale Register
- GST Sale summary
- GST Purchase Register
- GST Purchase Summary

## Workshop Stock Report

- List of Parts Without HSN Code and TAX Category
- Opening Balance Parts List
- Closing Balance Parts List
- Parts Stock Ledger
- Parts Stock Valuation Report
- Duplicate Parts List
- Negative Part Balance List
- Non – Moving / Dead Stock List
- Parts Movement Report (Fast/Slow/Dead)

## Job Card Reports

- Job card Register (Pending /Clear /All)
- Mechanic Wise Performance and Work Report
- Mechanic wise material Issuance Report
- Mechanic wise Labour Earning Report
- Supervisor Performance Report
- Supervisor Wise Material Issuance Reports
- Supervisor wise labour Earning Report
- Job List Service Group Wise
- Report of accidental jobs
- Job Labour Report for a specific Labour
- External Job Labour Report

## Service Reports

- Services Follow-up Report
- Post Service Calling Report
- Free Service Report
- Paid Service Report

- List of Drop or Cancel Service
- Complete Service Report
- List pf items issued Against Warranty

**GST and other TAX report**

- ✓ Error finding Feature before upload on Online Server
- ✓ GST Sale & Purchase Register Summary
- ✓ GST sale & Purchase Register
- ✓ GSTR 1 (Offline & JSON File)
- ✓ GSTR 2 (Offline & JSON File)
- ✓ GSTR 3B (Offline & JSON File)

# Company Profile

Unilead Software Solution Pvt. Ltd. is a rapidly growing Company providing affordable, reliable and user-friendly software solutions. We are specialized & experienced for customized business oriented Software application

Ever since its initiation, "Unilead" has transformed itself into a robust force of Software Solutions provider from Desktop to Distributed Applications, Windows Applications, web application and mobile app on all platforms.

"Unilead"  is a complete IT solution provider company with its development base at Hoshiarpur, Punjab, India. It was started and is being driven by a group of software professionals, committed in providing services of high quality, reliability and affordability, value-engineered and efficient solutions to all its clients.

The company believes in providing timely, reliable, quality and cost-effective IT solutions that enable clients to operate with maximum efficiency and effectiveness in their business operations.

# "Unilead" Other Products and services

We are also dealing with other products and services given below: -

- *eAcademics (Complete School/College Automation Software)*
- *eBrickkiln (Complete Solution for Brickkiln Business)*
- *eBill-PRO (Easy Solution for GST , Accounting and Production)*
- *Web Designing and development*
- *Domain Registration and Hosting Services*
- *Search Engine Optimization (SEO)*
- *Bulk SMS Solution, Complete GPS Solution (100 % accurate result)*
- *Mobile App*